

## 3rd International Workshop on the Sharing Economy

Winchester, United Kingdom  
15-16 September 2016

### Agenda

#### DAY 1

8.15-8.45

Registration; Coffee & Tea

Westside Main Lecture Theatre

8:45-9:00

**Welcome: Vadim Grinevich**, University of Southampton

9:00-9:45

**Keynote & Q&A: Rachel Botsman**

9:45-10:00

Coffee & Tea

10:00-11:00

Westside Main Lecture Theatre

Westside Lecture Theatre A

#### SESSION 1A:

#### Dissecting Airbnb

Moderator: Brian Hracs (University of Southampton)

Taylor Brydges and  
Brian J. Hracs  
(University of  
Southampton)

From Sharing Space to Sharing  
Experiences: The Evolution of  
AirBNB and Sharing Economy  
Platforms.

Abbie-Gayle Johnson,  
(Bournemouth  
University)

Airbnb- Connecting Tourists with  
Authentic Experiences in Jamaica.

Ana-Maria Suci  
(Corvinus University of  
Budapest)<sup>W</sup>

The impact of Airbnb on local  
labour markets in Germany.

#### SESSION 1B:

#### Institutional drivers and contexts

Moderator: Shahnaz Ibrahim (University of Southampton)

Alexander Frey (University of  
Augsburg)

The Roles of Technology and  
Partnerships in Sharing Economy  
Organizations.

Vadim Grinevich, Franz  
Huber, Mine Karatas-Ozkan  
and Cagla Yavuz (University  
of Southampton & Seeburg  
Castle University)

Multiplicity of institutional logics and  
green agenda in the sharing economy

11:00-11:20

Coffee & Tea

11:20-12.20

Westside Main Lecture Theatre

Westside Lecture Theatre A

#### SESSION 2A:

#### Trust and reciprocity

Moderator: Pelin Demirel (University of Southampton)

Maarten ter Huurne, Amber  
Ronteltap, Jonas Moons,  
Rense Corten, Vincent  
Buskens (University of  
Seeburg Castle)

The Influence of Seller  
Reputation and Profile  
Description on Trust in Online  
Sharing Markets: The Case of  
Shareyourmeal.

#### SESSION 2B:

#### Why car-share? Why car-ride?

Moderator: Vadim Grinevich (University of Southampton)

Karla Münzel, Wouter Boon,  
and Koen Frenken (Utrecht  
University)

Explaining the adoption of b2c and  
p2p carsharing using city  
characteristics.

Applied Sciences Utrecht  
and Utrecht University)

Filippo Celata, Cary  
Yungmee Hendrickson and  
Venere Stefania Sanna  
(University of Rome La  
Sapienza) <sup>ψ</sup>

The sharing economy as  
community marketplace?  
Trust, reciprocity and  
belonging in peer-to- peer  
accommodation platforms.

Dengji Zhao (University of  
Southampton)

How does game theory help  
design better car-sharing  
marketplaces?

Hugo Guyader (Linköping  
University)

P2P Service Exchange in a Quasi-  
Commercial Context: The Mutual  
Benefits of Ridesharing.

12:20-14:00

Lunch

14:00-15:20

Westside Main Lecture Theatre

**SESSION 3A:**

**Consumer and provider motivations**

Moderator: Pelin Demirel (University of Southampton)

Florian Hawlitschek, Timm  
Teubner and Henner  
Gimpel (Karlsruhe Institute  
of Technology and  
University of Augsburg)

The Importance of User  
Motivations in the Sharing  
Economy – Towards a  
Research Agenda.

Nicole Stofberg, Marlene  
Vock, Ans Kolk, and Pieter  
Van de Glind (University of  
Amsterdam)

Exploring Business Models in  
the Sharing Economy: The Role  
of Individual Motivations and  
Platform Characteristics.

Vita Zimmermann and  
Michael Schleusener  
(Faculty of Industrial  
Engineering at Niederrhein  
University of Applied  
Sciences)

The Consumer as Provider in  
the Sharing Economy – A  
Closer Look at his Motivations.

Antje Graul and Aristeidis  
Theotokis (Leeds Business  
School)

An investigation into whether,  
when and why attachment  
avoidance affects the sharing  
of personal  
possessions.

Westside Lecture Theatre A

**SESSION 3B:**

**Shareable Cities**

Moderator: Brian Hracs (University of Southampton)

Maria Cathrina Margarita  
Roxas, Yuliya Voytenko Palgan  
and Oksana Mont  
(International Institute for  
Industrial Environmental  
Economics at Lund University)

Framing the Sharing Economy in  
the Global South: the case of  
Metro Manila.

Jon Woodside, Tara Vinodrai,  
Markus Moos (University of  
Waterloo)

Planning a sharing neighbourhood:  
An actor-relational approach to  
planning inclusive sharing  
economies.

Maria Josefina Figueroa  
(Copenhagen Business School)

Role of Collective Action and  
Social Innovation in Scaling-up  
Systemic Sharing of Space for  
Cycling and Sustainability in Cities.

15:20-15:35

Coffee & Tea

15:35-16:35

Westside Main Lecture Theatre

**SESSION 4A:**

**Social value perspectives**

Westside Lecture Theatre A

**SESSION 4B:**

**Selected national and sectoral insights**

Moderator: Shahnaz Ibrahim (University of Southampton)		Moderator: Dengji Zhao (University of Southampton)	
Florence Benoi-Moreau, Eva Delacroix, Béatrice Parguel (Université Paris-Dauphine, PSL University Research)	Peer-to- Peer second-hand platforms as an empowerment lever for deprived consumers: Examining the social side of the sharing economy's sustainability.	Anna R. Davies, Ferne Edwards, Brigida Marovelli, Oona Morrow, Monika Rut, Marion Weymes (Trinity College Dublin)	Coding and decoding online landscapes of food sharing.
Marco Berlinguer (IGOP – Universitat Autònoma de Barcelona)	Valuing Sharing.	Paola Sposato, Laura Cutaia, Erika Mancuso, Mario Jorizzo, Marco La Monica, Grazia Barberio and Cristian Chiavetta (ENEA, Italian National agency for New technologies, Laboratory of Valorization of Resources (RISE))	Sharing Economy in Italy: state of the art and future perspectives.
Alain Decrop and Antje Graul (University of Namur and Leeds University Business School)	An investigation into the role of reciprocity and market intermediary type in peer-to-peer collaborative consumption schemes.	Adolfo Mesquita Nunes (Gama Gloria)	Portugal - A case study for Sharing Economy in Tourism.

16:35-17:00

Coffee & Tea

Westside Main Lecture Theatre

17:00-18:00

**Keynote & Q&A: Koen Frenken, Utrecht University**  
The Rise of the Sharing Economy as a Process of Institutional Entrepreneurship

19:00

Workshop Dinner at River Cottage

## DAY 2

9:15-9:45

Coffee & Tea

9:45-10:45

Westside Main Lecture Theatre

Westside Lecture Theatre A

### SESSION 5A:

#### Regulation and policy development

Moderator: Vadim Grinevich (University of Southampton)

Brhmie Balaram (Royal Society of Arts)

The concept of 'shared regulation'.

Mayo Fuster Morell (Internet Interdisciplinary Institute of

Sharing economy: Analysis of an experimental pilot of public

### SESSION 5B:

#### Community related perspectives

Moderator: Peter Sunley (University of Southampton)

Verena Brinks (Leibniz Institute for Research on Society and Space (IRS))

Sharing and (or 'in') communities: The relation of two key terms in contemporary economies.

Esther Martos Carrion (Charles University of Prague)

Theoretical approach on human cooperation; Preceding the Sharing Economy.

the Open University of Catalonia)	policies co-creation in Barcelona.
Genea Canelles (Erasmus University of Rotterdam) <sup>ψ</sup>	Local regulation to foster sharing economy.

Tomas Träskman (Arcada University of Applied Sciences)	Assessing the Potential for Cultural Disruption through Sharing Economy: a Case Study of a Time Bank in Helsinki.
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10:45-11:00

Coffee & Tea

Westside Main Lecture Theatre

11:00-12.30

**Plenary panel:**

**Meet policy experts, platforms and boundary-spanners**

**May Al-Karooni**, CEO, Globechain

**Brhmie Balaram**, Royal Society of Arts

**Drummond Gilbert**, CEO, GoCarShare, and Chairman, UKShareCo

**Pieter van de Glind**, CEO, ShareNL

**Peter Baeck**, Public and Social innovation, NESTA

**Martijn Arets**, Crowd Expedition

Moderated by **Joe Iles**, Editor in Chief, Circulate, Ellen Macarthur Foundation

12.30-14:00

Lunch

14.00-15.20

Westside Main Lecture Theatre

**SESSION 6A:**  
**Multi-level effects and implications**  
Moderator: Peter Sunley (University of Southampton)

Marina Friedrich, Bernd Helmig and Dominika Wruk (University of Mannheim Business School)	How sustainable is the sharing economy? Indicators for the assessment of the economic, ecological and social contribution of sharing organizations.
Cara Sandys	Capitalism in disguise or a platform to provide a more equitable distribution of resources?
Keisha Taylor (University of Southampton)	User interpretations of social innovation in the sharing economy.

Westside Lecture Theatre A

**SESSION 6B:**  
**Crowdfunding and crowdsourcing perspectives**  
Moderator: Dengji Zhao (University of Southampton)

Camille Lacan (Université Paris-Dauphine, PSL Research University)	Rewards-Based Crowdfunding: Impact of Project Creator and Project Category on Willingness to Support.
Martijn Arets (Crowd Expedition)	Insights and thoughts from an empirical research about the challenges and questions in the development of the crowdfunding industry
Denise Baden (University of Southampton)	'Fidel' A musical by the people for the people. A reflection on a process of musical development based on

<p>Raz Godelnik (Parsons School of Design – The New School)</p>	<p>From Design Thinking 2.0 to Sharing Economy 2.0 - How the Sharing Economy Can Benefit From Utilizing a New Design Framework?</p>	<p>Marie Ballarini (Labex ICCA (Cultural Industries and Artistic Creation) in Communication Sciences at the Sorbonne Nouvelle Paris) <sup>ψ</sup></p>	<p>crowdsourcing, crowdfunding and audience participation.           Crowdfunding and museums: New opportunities?</p>
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15.20-15.35 Coffee & Tea

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Westside Main Lecture Theatre

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15.35-16.05 **Closing and hand-over to Lund for the 4<sup>th</sup> workshop**